

# Building Business. Empowering People.

With a proud heritage spanning over 100 years, HBM Holdings successfully acquires, operates, and supports companies within mission-critical industries.

#### Size

For new acquisitions, we seek controlling positions in companies with EBITDA between \$20-50 million and EBITDA margins of >15% or a clear path to it, with a leading position in a market >\$500 million.

We have broader criteria for complementary acquisitions, and all current portfolio companies are acquisitive.

### **Target Segments**

We seek solutions-oriented businesses generally in these industries:

- Mining & minerals
- Flow control
- Adhesives & specialty chemicals
- Aerospace & transport manufacturing

#### Serving these end markets:

- Lithium, copper, cobalt mining, and/or processing companies
- Electric, internal combustion mobility, & off-highway applications
- Critical medical, industrial, and oil & gas valves
- Environmental solutions & recycling

### **Operating Characteristics**

#### We are directionally seeking companies with:

- Strong market position
- Sustainable growth potential
- Talented management teams
- Differentiated engineering content

## About Us

HBM Holdings is a privately held global conglomerate focused on strategically acquiring and partnering with middle-market industrial companies with growth potential. We offer the long term focus of a strategic acquirer paired with the agility of a private company.

### **Investment Criteria**

HBM identifies and acquires strong businesses within growing markets. We are building new platforms and pursuing acquisitions complementary to our existing portfolio of companies. We aim to build and grow for the long term.

#### hbmholdings.com



# **Deal Team Contacts**



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# **HBM Offers Speed and Certainty to Close**

Our *patient capital investment* approach and the *financial strength of a strong balance sheet* allow us to build for the long term. HBM brings the unique combination of capital, talent management, operational expertise, and supported autonomy to drive sustainable growth. Our model also provides for speed and certainty to close, facilitating efficient transactions.

# **Our Portfolio**



International provider of calcium solutions for a wide range of consumer and industrial markets



Custom engineers for high-precision gears and drivelines used in the automotive sector



Supplier of performance adhesives, additives, and resins for corrugated packaging



Trusted manufacturer of engineered flow control solutions in the air, gas, and liquids markets

Our companies develop, manufacture, and deliver high performance solutions to essential industries around the world, including energy, healthcare, transportation, consumer goods, agriculture, construction, and infrastructure.



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